

SIGNIFICANCE OF SALE TYPES IN BILLING REGISTER

Sale Types form a very crucial component of Billing Register.

A Sale Type acts as a bridge between Sale Geography, Cash/Credit, Type of Customer, and Type of Sale Tax.

It combines multiple factors in determining invoice format, contents of the invoice, paper size of the invoice and taxes to be applied on a sale.

Hence, it is important that you set up Sale Types before using Billing Register to make a sale.













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File	Home	Sales	Customers	Purchases	Suppliers	Inventory	Production	Label/Stickers	Accounting	Marketing	Administrative Tasks	Statutory Master Data	General Settings	General Master Data	Organization	Q	Tell me
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SALE TYPES

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Cash Sale is a sale in which the amount is settled as soon as the sale is completed.

Credit Sale is a sale in which the amount is settled on a later date.

There is a common misconception among people that Cash Sale refers to a sale where payment was made through cash only.

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Record: I 4 1 of 15 I II I N No Filter Search T All Search Start Text End Text *

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Record: H 4 1 of 15 + H + K No Filter Search Search O All O Start Text O End Text



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Internal Note

Sale Item Level Primary Note

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Tax Format

General

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== Da	hboard 🗙 🗐 Sale Types 🗙					×
	SALE TYPES					
6	Sale Type Local Cash Sale to Consumer	Basic Details Miscellan	neous Report Options	Report Header/Footer	Report Additional Texts	
+	Interstate Cash Sale to Composition Dealer Interstate Cash Sale to Consumer Interstate Cash Sale to Regular Dealer Interstate Credit Sale to Composition Dealer Interstate Credit Sale to Consumer	Sale Type Local Cash Sale to Consum Short Code Local Cash Sale B2C Active ✓ Sale Geography	mer S F Sort Order 100 Payment Method	Supply Type Supply Payment Term Default Sale Order Validity Create Sale Sub-Ledger based on S	✓ ✓ ✓ ✓ ✓ Days ale Type	
ė	Interstate Credit Sale to Regular Dealer Local Cash Sale to Composition Dealer Local Cash Sale to Regular Dealer	Local (Intra-State)	Cash Sale Credit Sale Buyer Info. Required	Prefix For Ledger Creation Suffix For Ledger Creation Applicable Taxes On Sale	(Local Cash Sale To Consumer)	
	Local Credit Sale to Consumer Local Credit Sale to Regular Dealer Bill of Supply Cash	Sale To Registered Dealer Buyer Tax Info. Required Default Place of Supply For Tax Calculation	II In Foreign Currency	* Tax Name	Delete	
	Bill of Supply Credit Export	 Shipping/Service Address (When available). Except when Bill-To Ship-To Transaction Billing Address 		<u> </u>		



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Delivery

Internal Note

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Name

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Search

Record: I + 1 of 15 + H +* \ No Filter

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End Text

Sale Item Level Primary Note



Business Sections are applicable if there are multiple sections in your organization and the chargeable taxes are different for each one of those.

For example, if you own a restaurant you may have to consider different taxation for dining versus takeaway.

You can configure Business Sections of your organization in Dashboard \rightarrow Organization menu \rightarrow Business Sections sub-menu.







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Internal Note

Required Licenses / Certificates

Sale Item Level Primary Note

Name

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Y

Only taxes matching between Item and Sale Type will load in Sales.

Tax Format

Show Tax Summary On Report

General

Primary Pricing

Inclusive Of All Taxes

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Pricing On Report

Exclusive

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📲 Das	hboard $ imes$	== Sa	le Types $ imes$															×

SALE TYPES

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Search

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How to Add or Customize a Payment Term in Billing Register?

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File	Home Sales Customers Purchases Suppliers	Inventory Production Label/	/Stickers Accounting N	Marketing Administrative Task	ks Statutory Master Data	General Settings General Master Dat	a Organization 🔎 Tell me	
== Da	shboard 🗙 📑 Sale Types 🗙						د	×
	SALE TYPES							
6	Sale Type Local Cash Sale to Consumer	Basic Details	Miscellaneous	Report Options	Report Header/Footer	Report Additional Texts		_
+	Interstate Cash Sale to Composition Dealer	Sale Type Local	I Cash Sale to Consumer	Sup	oply Type Supply	\sim		
à	Interstate Cash Sale to Consumer	Short Code Local	I Cash Sale B2C	Pay	yment Term	~		
	Interstate Cash Sale to Regular Dealer	Active 🗹 Defa	ault 🗹 Sort 🗸	Order 100 Det	fault Sale Order Validity	Days		
	Interstate Credit Sale to Composition Dealer	Sale Geography	Bay	mant Mathod	eate Sale Sub Ledger based on Sa	Select th		
R	Interstate Credit Sale to Consumer	Sure Geography	ray			Select II		
165	Interstate Credit Sale to Regular Dealer	Local (Intra-State)		Cash Sale Pro	efix For Ledger Creation	Default 3		
	Local Cash Sale to Composition Dealer	Enable Special Geography		Credit Sale Su	uffix For Ledger Creation	(Local Cash Sale To Order Vall		
	Local Cash Sale to Regular Dealer		Buy	ver Info Required App	plicable Taxes On Sale	here		
	Local Credit Sale to Composition Dealer	Sale To Pegistered Dealer						
	Local Credit Sale to Consumer	Sale To Registered Dealer			^ Tax Name			
	Local Credit Sale to Regular Dealer	Buyer Tax Info. Required	Sell In Foreig	gn Currency	•	Y Delete		
	Bill of Supply Cash	Default Place of Supply For Ta	Tax Calculation			Delete		
	Bill of Supply Credit	Shipping/Service Addres	ss (When available).					

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Internal Note

Export

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Search

Record: I 4 1 of 15 I II I No Filter Search All Start Text End Text T. Billing Address

Default Business Section

Name

Required Licenses / Certificates

Sale Item Level Primary Note

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A Sale Order can be an Estimate, a Quotation or a Proforma Invoice.

Taxes Are Subjected To Reverse Charge

Primary Pricing

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Taxes Are Subjected To Exemption

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Pricing On Report

Exclusive

Inclusive

Show Tax Summary On Report

General

Only taxes matching between Item and Sale Type will load in Sales.

You may refer to the Help Docs section of our website for Understanding Sale Orders in Billing Register.



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Internal Note

Shipping/Service Address (When available). Except when Bill-To Ship-To Transaction

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Billing Address

Default Business Section

Name

Required Licenses / Certificates

Sale Item Level Primary Note

Integrated Goods & Services Tax

Taxes Are Subjected To Reverse Charge

Only taxes matching between Item and Sale Type will load in Sales.

Tax Format

Show Tax Summary On Report

Select the

Applicable Taxes

on Sale here.

Only the active

Sale Taxes can

be selected here.

Taxes Are Subjected

General

State Goods & Services Tax

Inclusive Of All Taxes

Primary Pricing

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Bill of Supply Credit

Export



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Search

Record: M 4 1 of 15 + M +* V No Filter Search

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+1	Interstate Cash Sale to Composition Dealer
2	Interstate Cash Sale to Consumer
ш	Interstate Cash Sale to Regular Dealer
Ga -	Interstate Credit Sale to Composition Dealer
D.	Interstate Credit Sale to Consumer
UC .	Interstate Credit Sale to Regular Dealer
	Local Cash Sale to Composition Dealer
	Local Cash Sale to Regular Dealer
	Local Credit Sale to Composition Dealer
	Local Credit Sale to Consumer
	Local Credit Sale to Regular Dealer
	Bill of Supply Cash

Record: M 4 1 of 15 + M +* V No Filter Search

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Search

Bill of Supply Credit

Export



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	SALE	TYP	ES													
6	Local Cash (Salo to Conv	Sale Typ	e			Basic Details		Miscellaneous		Report Options	Report Header/Footer	Report Addit	ional Texts		
+	Interstate (Cash Sale to	Composition	n Dealer		Rep	ort Size For Invo	ice/Estimate	A4	Portrait		Invoice Report Settings				
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UU O	Interstate (Cash Sale to	Regular Dea	ler		Rep	ort Copy Nomen	clature	Tw	o Copies		Date Caption On Report	-	Inv. Date		
43	Interstate (Credit Sale t	o Compositio	on Dealer		Sho	w Cash/Credit La	abel On Report				* Sale Number caption		Inv. No.	~	

B	Interstate Credit Sale to Consumer
	Interstate Credit Sale to Regular Dealer
	Local Cash Sale to Composition Dealer
	Local Cash Sale to Regular Dealer
	Local Credit Sale to Composition Dealer
	Local Credit Sale to Consumer
	Local Credit Sale to Regular Dealer
	Bill of Supply Cash

Export

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Interstate Cash Sale to Composition Dealer	Report Size For Invoice/Estimate	A4 Portrait	Invoice Revort Settings		
Interstate Cash Sale to Consumer	Report Size For Sale Order	A4 Portrait	Heading Text On Report	Tax Invoice	\sim
Interstate Cash Sale to Regular Dealer	Report Conv Nomenclature	Two Carries	Daye Caption On Report	Inv. Date	
Interstate Credit Sale to Composition Dealer	Report Copy Nonienciature	Two copies	¹ Sale Number caption	Inv. No	
Interstate Credit Sale to Consumer	Show Cash/Credit Label On Report				
Interstate Credit Sale to Regular Dealer	Show Amount In Words On Report		Quotation Report Settings		1
Local Cash Sale to Composition Dealer	Show Payment Details On Report		Heading Text On Report	Quotation	
Local Cash Sale to Regular Dealer	Show Amount Paid And Balance On Report		Date Carrier Ca Report	Quote Date	
ocal Credit Sale to Composition Dealer			V V	Quote No.	
ocal Credit Sale to Consumer	Show HSN/SAC On Report	In the next 3 tabs, ther	e are various		
ocal Credit Sale to Regular Dealer		options for you to choos	se/configure.		
Bill of Supply Cash	Show HSN/SAC As Separa			ESTIMATE	
Bill of Supply Credit	Alert user on printing invoic Pleo	ase set these up as per your b	usiness requirements.	Est. Date	
Export	Item Attribute Splitter	Each section is simple & se	elf-explanatory.	Est. No.	
	Item Level Taxes Detail Only Total Tax Caption Taxes	n For Taxes Column	Heading Text On Report Date Caption On Report Proforma Invoice Number Caption Credit Note Report Settings	Proforma Invoice PI Date PI No.	
	O Detailed		Heading Text On Report	Credit Note	
	Hide Taxes Detail On Report When Net Tax Amo	ount Is Zero	Date Caption On Report	CN Date	
			Credit Note Number Caption	CN No.	
			Debit Note Report Settings		
	Post Current Tab Data To Other	r Sale Types	Heading Text On Report	Debit Note	
			Date Caption On Report	DN Date	
			Debit Note Number Caption	DN No.	
Record: I I I I I Search Search Image: All image: A					